



Meeting Minutes

Monthly Board Meeting

Sunday, October 29, 2023 @ 3:30pm Albuquerque Social Club

I. Call to Order and Welcome (Janice Devereaux) 2 mins.

- 3:40PM President Janice Devereaux calls the meeting to order.

II. Roll Call and Quorum (Janice Devereaux) 2 mins.

Board Members:

- Janice Devereaux: Present
- Jeremy Schulz: Not Present
- Richard Williams Guerrero: Present
- Robby Sachs: Present
- Mara Dauber: Present

Quorum established: 4, simple majority established.

III. Approval of Agenda (Janice Devereaux) 2 mins.

First motion: Robby

Second: Mara

Vote (4 in favor, 0 opposed, 0 abstained):

- *Janice*: Aye
- *Jeremy*: Not Present
- *Richard*: Aye
- *Robby*: Aye
- *Mara*: Aye

Result: Agenda approved.

I. Approval of Minutes Meeting (Robby Sachs) 4 mins.

- *Meeting Minutes September 24, 2023*
- *Special Meeting Minutes October 5, 2023*

First motion: Robby

Second: Richard

Vote (4 in favor, 0 opposed, 0 abstained):

- *Janice*: Aye
- *Jeremy*: Not Present
- *Richard*: Aye
- *Robby*: Aye
- *Mara*: Aye

Result: October minutes approved.

II. Member Forum (Janice Devereaux) 30 mins.
(3 minutes per member)

None.

III. Board Reports (5 Min Each Member) 20 mins.

- *Presidents Report* *Janice Devereaux*
- *Vice President* *Jeremy Schulz*
- *Secretary's Report* *Robby Sachs*
 - *Bylaws: bylaws to be updated shortly*
 - *Call for artists: Robby has put together a Google form and is waiting for feedback from the board members. A flier will then be put together and announced on socials. This will allow local artists to showcase their art at the SOCH, improve the space, and provide an additional revenue stream. If artists would like to sell their art, the SOCH will charge a commission.*
 - *Pride 2024 - Meeting with CABQ. Robby and Richard want to expand Toni's pride celebration from last year to make it into a street festival. They will be meeting with the City of Albuquerque shortly to get more information on what is needed to make that a reality.*
 - *Revenue streams: Robby wants to flag for consideration different ways to diversify the revenue stream of the SOCH.*
- *Treasurer's Report* *Richard William Guerrero*
 - *Finance update:*
 - *September close, \$37,000*
 - *TYD: \$384,000*
 - *Typical revenue: \$400,000 - \$500,000, so on track to hit our target*
 - *No bottom line yet on annual expenses*
 - (1) *Pay rent, alcohol, labor (etc. host, DJs)*
 - (2) *About 40% is labor*
 - (3) *About 30-35% is alcohol*
 - (4) *Remaining amount is other miscellaneous revenue*
 - *Member questions: want to have financial talking points*
 - *Loan application*
 - *Loan fund: submitted an application this last Sunday for a loan of \$25,000*
 - *Funds would be used for accounting services, policies and procedures, bylaws, expanding and strengthening our programming, can be used for facilities*
 - *Can be used to boost our year over year revenue*

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- *Hoping to jump to \$700,000 a year*
- *Use it to get in line with years of past financial neglect*
- *Other Board Reports* *Mara Dauber*
 - *Membership Portal:*
 - *Mara looking into a membership portal where members can see their information, calendar of events would be available, ticket purchasing, booking request would be submitted, bylaws can be viewed, forms accessible.*
 - *Draft will be made and presented to the membership*
 - *Sports Team Check-In:*
 - *Home bar for local queer sports teams (queer softball team, handful of roller derby teams, rugby team, bike teams)*
 - *Mara to talk to Toni about offerings:*
 - (1) *Cross-promotion*
 - (2) *Extended social hour*
 - (3) *Can give discounts, but nothing free*
 - *Sporting events to be televised in the bar*
 - *Business Directory*
 - *Robby owes an email to Mara connecting her with Marshall*
 - *Announcement: the board would like to publicly acknowledge that there have been formal complaints about a current board member, Jeremy Schulz. The Board wants to be transparent about the investigation into those complaints. The Board will follow up with Jeremy in the next week or two after an investigation has been concluded. His membership has not been suspended at this point. The Board takes allegations seriously, particularly for Board members. By the next meeting, there will be more transparency around the conclusions of the meeting.*

IV. Managers' Report (Toni Maestas)

20 mins.

- *October Report*
 - *Liquor license for next year has been approved*
 - *Rent back payment is now under \$9,000*
 - *Taxes are being paid and up to date*
 - *Clover systems change our credit card processing fees*

V. New Business (Robby Sachs)

20 mins.

- *Committees*
 - *Financial*
 - *Reinstating:*
 - (1) *Richard would like to start the financial committee back up*
 - (2) *These committees are open to non-board members*



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(3) November will be the start of the financial committee

(4) Reach out to Richard if there is any interest at

williamsr94@gmail.com

- Consider tax deductions for those who donate resources to events

■ Entertainment

- Booking of shows should remain with operations
- Entertainment committee can work to promote the events, rather than schedule them

■ Technology/IT

- Common aliases ask:
 - (1) Missy was looking into it
 - (2) Doesn't have to be the Office Suite
 - (3) They will look into other options to see if we can get access to an email without having to pay a lot of money
- Member database being designed
 - (1) Creates members;
 - (2) Edits members;
 - (3) See when members have checked in
- There are websites that are specific to membership portal
- GM is asking to add a field for emails so we can contact them
- TVs up and running by December
- Membership expiration notification - Clover may be able to do that
 - (1) These options can be opted in or out
 - (2) There is a way to split things into marketing, membership info
 - (3) Aliases can also be used

■ Communications

■ Bylaws

■ Pride

■ General Facilities

■ Board Elections

VI. Member Questions (Janice Devereaux) 20 mins.

VII. Next Monthly Board Meeting (Robby Sachs) 5 min.

November 26, 2023

VIII. Adjournment (Janice Devereaux) 1 min.

First motion: Mara Dauber

Second: Richard Williams Guerrero

Vote (4 in favor, 0 opposed, 0 abstained):

Albuquerque Social Club
4021 Central Ave NE
Albuquerque, NM 87108

(505) 200-0663
ASC4021@gmail.com



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- *Janice: Aye*
- *Jeremy: Not Present*
- *Richard: Aye*
- *Robby: Aye*
- *Mara: Aye*

Result: October board meeting adjourned at 4:53PM.